

Minnesota Association of Health Underwriters dba MAHU

Statement of Activity Comparison

July 2022 - February 2023

	TOTAL		
	JUL 2022 - FEB 2023	JUL 2021 - FEB 2022 (PY)	CHANGE
Revenue			
3000 Membership Dues	15,642.67	11,895.59	3,747.08
3100 Registrations			
3100.1 Professional Development			
3120 Member Meetings	5,443.00	4,500.00	943.00
Total 3100.1 Professional Development	5,443.00	4,500.00	943.00
3100.2 Social Events	2,150.00	1,775.00	375.00
3100.3 Conference / Expo	600.00		600.00
3231 Conference Registration	2,000.00		2,000.00
3350 Exhibitor - Conference	2,000.00		2,000.00
Total 3100.3 Conference / Expo	4,600.00		4,600.00
Total 3100 Registrations	12,193.00	6,275.00	5,918.00
3200 Sponsorships			
3200.1 Partner Sponsor	16,500.00	13,500.00	3,000.00
3200.10 Conference Sponsor	13,190.00	3,000.00	10,190.00
3200.11 Individual Gem Sponsorship's	4,000.00		4,000.00
3200.12 Speaker Sponsorship	300.00		300.00
3200.2 Advocate Sponsor	5,040.00	8,246.00	-3,206.00
3200.3 Large Agency Sponsor	2,500.00		2,500.00
3200.4 Agency Sponsor		1,250.00	-1,250.00
3200.5 Agency Bundle	1,250.00		1,250.00
3200.8 Member Meeting Sponsor	2,000.00		2,000.00
3200.9 Social Sponsor	1,134.00	939.00	195.00
Total 3200 Sponsorships	45,914.00	26,935.00	18,979.00
3800 Other Income		16,500.00	-16,500.00
Total Revenue	\$73,749.67	\$61,605.59	\$12,144.08
GROSS PROFIT	\$73,749.67	\$61,605.59	\$12,144.08
Expenditures			
4000 Facility Fees	7,537.66		7,537.66
4100 Catering	5,570.43	11,440.78	-5,870.35
4200 Equipment Rental		645.15	-645.15
4900 Other Program Costs		645.15	-645.15
5000 Contract Admin	15,250.00	14,495.00	755.00
5010 Legislative Services	33,750.00	25,000.00	8,750.00
5015 Professional Services	4,500.00		4,500.00
5020 Accounting Fees		1,567.00	-1,567.00
5030 Website / Communications	353.06	532.62	-179.56
5100 Office Supplies	956.00	755.52	200.48
5120 Printing & Copying	128.26		128.26
5200 Telephone & Fax	700.00	750.00	-50.00

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5210 Postage & Delivery	182.00	219.00	-37.00
5300 Meeting Expense	141.80	725.75	-583.95
5400 Bank Fees	97.19	376.48	-279.29
5600 Miscellaneous Expense		40.99	-40.99
5710 Board Retreat		144.07	-144.07
Dues & Subscriptions	4,379.09	4,352.64	26.45
Merchant Discount	977.95	1,013.44	-35.49
Merchant Fee	815.64	541.91	273.73
QuickBooks Payments Fees		10.33	-10.33
Total Expenditures	\$75,339.08	\$63,255.83	\$12,083.25
NET OPERATING REVENUE	\$ -1,589.41	\$ -1,650.24	\$60.83
Other Expenditures			
6900 Ask My Accountant		180.24	-180.24
Total Other Expenditures	\$0.00	\$180.24	\$ -180.24
NET OTHER REVENUE	\$0.00	\$ -180.24	\$180.24
NET REVENUE	\$ -1,589.41	\$ -1,830.48	\$241.07