

# Minnesota Association of Health Underwriters dba MAHU

## Statement of Activity July 2022 - February 2023

	TOTAL		
	JUL 2022 - FEB 2023	JUL 2021 - FEB 2022 (PY)	CHANGE
<b>Revenue</b>			
3000 Membership Dues	15,642.67	11,895.59	3,747.08
3100 Registrations			
3100.1 Professional Development			
3120 Member Meetings	5,443.00	4,500.00	943.00
<b>Total 3100.1 Professional Development</b>	<b>5,443.00</b>	<b>4,500.00</b>	<b>943.00</b>
3100.2 Social Events	2,150.00	1,775.00	375.00
3100.3 Conference / Expo	600.00		600.00
3231 Conference Registration	2,000.00		2,000.00
3350 Exhibitor - Conference	2,000.00		2,000.00
<b>Total 3100.3 Conference / Expo</b>	<b>4,600.00</b>		<b>4,600.00</b>
<b>Total 3100 Registrations</b>	<b>12,193.00</b>	<b>6,275.00</b>	<b>5,918.00</b>
3200 Sponsorships			
3200.1 Partner Sponsor	16,500.00	13,500.00	3,000.00
3200.10 Conference Sponsor	13,190.00	3,000.00	10,190.00
3200.11 Individual Gem Sponsorship's	4,000.00		4,000.00
3200.12 Speaker Sponsorship	300.00		300.00
3200.2 Advocate Sponsor	5,040.00	8,246.00	-3,206.00
3200.3 Large Agency Sponsor	2,500.00		2,500.00
3200.4 Agency Sponsor		1,250.00	-1,250.00
3200.5 Agency Bundle	1,250.00		1,250.00
3200.8 Member Meeting Sponsor	2,000.00		2,000.00
3200.9 Social Sponsor	1,134.00	939.00	195.00
<b>Total 3200 Sponsorships</b>	<b>45,914.00</b>	<b>26,935.00</b>	<b>18,979.00</b>
3800 Other Income		16,500.00	-16,500.00
<b>Total Revenue</b>	<b>\$73,749.67</b>	<b>\$61,605.59</b>	<b>\$12,144.08</b>
<b>GROSS PROFIT</b>	<b>\$73,749.67</b>	<b>\$61,605.59</b>	<b>\$12,144.08</b>
<b>Expenditures</b>			
4000 Facility Fees	7,537.66		7,537.66
4100 Catering	5,570.43	11,440.78	-5,870.35
4200 Equipment Rental		645.15	-645.15
4900 Other Program Costs		645.15	-645.15
5000 Contract Admin	15,250.00	14,495.00	755.00
5010 Legislative Services	33,750.00	25,000.00	8,750.00
5015 Professional Services	4,500.00		4,500.00
5020 Accounting Fees		1,567.00	-1,567.00
5030 Website / Communications	353.06	532.62	-179.56
5100 Office Supplies	956.00	755.52	200.48
5120 Printing & Copying	128.26		128.26
5200 Telephone & Fax	700.00	750.00	-50.00

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5210 Postage & Delivery	182.00	219.00	-37.00
5300 Meeting Expense	141.80	725.75	-583.95
5400 Bank Fees	97.19	376.48	-279.29
5600 Miscellaneous Expense		40.99	-40.99
5710 Board Retreat		144.07	-144.07
Dues & Subscriptions	4,379.09	4,352.64	26.45
Merchant Discount	977.95	1,013.44	-35.49
Merchant Fee	815.64	541.91	273.73
QuickBooks Payments Fees		10.33	-10.33
<b>Total Expenditures</b>	<b>\$75,339.08</b>	<b>\$63,255.83</b>	<b>\$12,083.25</b>
NET OPERATING REVENUE	<b>\$ -1,589.41</b>	<b>\$ -1,650.24</b>	<b>\$60.83</b>
Other Expenditures			
6900 Ask My Accountant		180.24	-180.24
<b>Total Other Expenditures</b>	<b>\$0.00</b>	<b>\$180.24</b>	<b>\$ -180.24</b>
NET OTHER REVENUE	<b>\$0.00</b>	<b>\$ -180.24</b>	<b>\$180.24</b>
NET REVENUE	<b>\$ -1,589.41</b>	<b>\$ -1,830.48</b>	<b>\$241.07</b>